MANORCARE HEALTH SERVICES

265 SOUTH NATIONAL AVENUE

FOND DU LAC 54935 Phone: (920) 922-7342 Ownership:

Operated from 1/1 To 12/31 Days of Operation: 365 Highest Lev

FOND DU LAC 54935 Phone: (920) 922-7342 Ownership: Corporation Operated from 1/1 To 12/31 Days of Operation: 365 Highest Level License: Skilled Operate in Conjunction with Hospital? No Operate in Conjunction with CBRF? No Number of Beds Set Up and Staffed (12/31/03): 107 Title 18 (Medicare) Certified? Yes Total Licensed Bed Capacity (12/31/03): 108 Title 19 (Medicaid) Certified? Yes Number of Residents on 12/31/03: 92 Average Daily Census: 99

| Services Provided to Non-Residents             |            | Age, Gender, and Primary Di | agnosis | of Residents         | (12/31/03)   | Length of Stay (12/31/03)                  | %      |
|------------------------------------------------|------------|-----------------------------|---------|----------------------|--------------|--------------------------------------------|--------|
| Home Health Care Supp. Home Care-Personal Care | No<br>No   | <br>  Primary Diagnosis<br> |         | Age Groups           | ે ક          | <br>  Less Than 1 Year<br>  1 - 4 Years    | 22.8   |
| Supp. Home Care-Household Services             | No         | Developmental Disabilities  | 0.0     | Under 65             | 7.6          | More Than 4 Years                          | 25.0   |
| Day Services                                   | No         | Mental Illness (Org./Psy)   |         | 65 - 74              | 7.6          | •                                          |        |
| Respite Care<br>Adult Day Care                 | Yes<br>Yes |                             |         | 75 - 84<br>  85 - 94 | 37.0<br>44.6 | <br>  * * * * * * * * * * * * * * * * * *  | 88.0   |
| Adult Day Health Care                          | No         | Para-, Quadra-, Hemiplegic  |         | 95 & Over            |              | Full-Time Equivalent                       |        |
| Congregate Meals Home Delivered Meals          | No<br>No   | Cancer<br>  Fractures       | 1.1     | <br>                 |              | Nursing Staff per 100 Res:<br>  (12/31/03) | idents |
| Other Meals                                    | No         | Cardiovascular              |         | 65 & Over            |              |                                            |        |
| Transportation                                 | No         | Cerebrovascular             | 8.7     |                      |              | RNs                                        | 7.9    |
| Referral Service                               | No         | Diabetes                    | 3.3     | Gender               | 8            | LPNs                                       | 9.7    |
| Other Services                                 | No         | Respiratory                 | 5.4     |                      |              | Nursing Assistants,                        |        |
| Provide Day Programming for                    |            | Other Medical Conditions    | 6.5     | Male                 | 35.9         | Aides, & Orderlies                         | 46.4   |
| Mentally Ill                                   | No         |                             |         | Female               | 64.1         |                                            |        |
| Provide Day Programming for                    |            |                             | 100.0   |                      |              |                                            |        |
| Developmentally Disabled                       | No         |                             |         |                      | 100.0        |                                            |        |
| **********                                     | ****       | *******                     | *****   | ******               | *******      | *******                                    | *****  |

## Method of Reimbursement

|                     |      | edicare |                     |     | edicaid<br>itle 19 |                     |     | Other |                     |     | Private<br>Pay | :                   |     | Family<br>Care |                     |     | Managed<br>Care | l<br>               |                         |       |
|---------------------|------|---------|---------------------|-----|--------------------|---------------------|-----|-------|---------------------|-----|----------------|---------------------|-----|----------------|---------------------|-----|-----------------|---------------------|-------------------------|-------|
| Level of Care       | No.  | 90      | Per<br>Diem<br>(\$) | No. | οlo                | Per<br>Diem<br>(\$) | No. | 90    | Per<br>Diem<br>(\$) | No. | 90             | Per<br>Diem<br>(\$) | No. | %              | Per<br>Diem<br>(\$) | No. | olo             | Per<br>Diem<br>(\$) | Total<br>Resi-<br>dents | - Of  |
| Int. Skilled Care   | 0    | 0.0     | 0                   | 0   | 0.0                | 0                   | 0   | 0.0   | 0                   | 0   | 0.0            | 0                   | 0   | 0.0            | 0                   | 0   | 0.0             | 0                   | 0                       | 0.0   |
| Skilled Care        | 5    | 100.0   | 316                 | 59  | 100.0              | 108                 | 5   | 100.0 | 108                 | 11  | 100.0          | 136                 | 9   | 100.0          | 105                 | 3   | 100.0           | 177                 | 92                      | 100.0 |
| Intermediate        |      |         |                     | 0   | 0.0                | 0                   | 0   | 0.0   | 0                   | 0   | 0.0            | 0                   | 0   | 0.0            | 0                   | 0   | 0.0             | 0                   | 0                       | 0.0   |
| Limited Care        |      |         |                     | 0   | 0.0                | 0                   | 0   | 0.0   | 0                   | 0   | 0.0            | 0                   | 0   | 0.0            | 0                   | 0   | 0.0             | 0                   | 0                       | 0.0   |
| Personal Care       |      |         |                     | 0   | 0.0                | 0                   | 0   | 0.0   | 0                   | 0   | 0.0            | 0                   | 0   | 0.0            | 0                   | 0   | 0.0             | 0                   | 0                       | 0.0   |
| Residential Care    |      |         |                     | 0   | 0.0                | 0                   | 0   | 0.0   | 0                   | 0   | 0.0            | 0                   | 0   | 0.0            | 0                   | 0   | 0.0             | 0                   | 0                       | 0.0   |
| Dev. Disabled       |      |         |                     | 0   | 0.0                | 0                   | 0   | 0.0   | 0                   | 0   | 0.0            | 0                   | 0   | 0.0            | 0                   | 0   | 0.0             | 0                   | 0                       | 0.0   |
| Traumatic Brain In  | j 0  | 0.0     | 0                   | 0   | 0.0                | 0                   | 0   | 0.0   | 0                   | 0   | 0.0            | 0                   | 0   | 0.0            | 0                   | 0   | 0.0             | 0                   | 0                       | 0.0   |
| Ventilator-Depender | nt 0 | 0.0     | 0                   | 0   | 0.0                | 0                   | 0   | 0.0   | 0                   | 0   | 0.0            | 0                   | 0   | 0.0            | 0                   | 0   | 0.0             | 0                   | 0                       | 0.0   |
| Total               | 5    | 100.0   |                     | 59  | 100.0              |                     | 5   | 100.0 |                     | 11  | 100.0          |                     | 9   | 100.0          |                     | 3   | 100.0           |                     | 92                      | 100.0 |

| Admissions, Discharges, and    | I         | Percent Distribution | of Residents' | Condit | ions, Services, an | d Activities as of 12/ | 31/03              |  |  |  |
|--------------------------------|-----------|----------------------|---------------|--------|--------------------|------------------------|--------------------|--|--|--|
| Deaths During Reporting Period | % Needing |                      |               |        |                    |                        |                    |  |  |  |
| Percent Admissions from:       |           | Activities of        | %             |        | sistance of        | % Totally              | Total<br>Number of |  |  |  |
| Private Home/No Home Health    | 13.8      | Daily Living (ADL)   | Independent   | One    | or Two Staff       | Dependent              | Residents          |  |  |  |
| Private Home/With Home Health  | 7.7       | Bathing              | 3.3           |        | 59.8               | 37.0                   | 92                 |  |  |  |
| Other Nursing Homes            | 3.8       | Dressing             | 9.8           |        | 57.6               | 32.6                   | 92                 |  |  |  |
| Acute Care Hospitals           | 68.5      | Transferring         | 19.6          |        | 53.3               | 27.2                   | 92                 |  |  |  |
| Psych. HospMR/DD Facilities    | 2.3       | Toilet Use           | 13.0          |        | 54.3               | 32.6                   | 92                 |  |  |  |
| Rehabilitation Hospitals       | 0.0       | Eating               | 29.3          |        | 53.3               | 17.4                   | 92                 |  |  |  |
| Other Locations                | 3.8       | *****                | *****         | *****  | *****              | ******                 | * * * * * * * * *  |  |  |  |
| otal Number of Admissions      | 130       | Continence           |               | 용      | Special Treatmen   | ts                     | 용                  |  |  |  |
| ercent Discharges To:          | i         | Indwelling Or Extern | al Catheter   | 4.3    | Receiving Resp     | iratory Care           | 4.3                |  |  |  |
| Private Home/No Home Health    | 22.9      | Occ/Freq. Incontinen | t of Bladder  | 82.6   | Receiving Trac     | heostomy Care          | 0.0                |  |  |  |
| Private Home/With Home Health  | 9.2       | Occ/Freq. Incontinen | t of Bowel    | 66.3   | Receiving Suct     | ioning                 | 0.0                |  |  |  |
| Other Nursing Homes            | 7.6       | -                    |               |        | Receiving Osto     | my Care                | 0.0                |  |  |  |
| Acute Care Hospitals           | 19.8      | Mobility             |               |        | Receiving Tube     | Feeding                | 1.1                |  |  |  |
| Psych. HospMR/DD Facilities    | 2.3       | Physically Restraine | d             | 7.6    | Receiving Mech     | anically Altered Diets | 23.9               |  |  |  |
| Rehabilitation Hospitals       | 0.0       |                      |               |        |                    | -                      |                    |  |  |  |
| <u> </u>                       | 11.5 i    | Skin Care            |               |        | Other Resident C   | haracteristics         |                    |  |  |  |
| Deaths                         | 26.7 i    | With Pressure Sores  |               | 3.3    | Have Advance D     | irectives              | 66.3               |  |  |  |
| otal Number of Discharges      | i         | With Rashes          |               | 13.0   | Medications        |                        |                    |  |  |  |
| (Including Deaths)             | 131 i     |                      |               |        | Receiving Psyc     | hoactive Drugs         | 54.3               |  |  |  |

Selected Statistics: This Facility Compared to All Similar Urban Area Facilities & Compared to All Facilities

| *************                                        | ******   | ****                                 | *****   | ***** | ***** | *****      | *****   | ***** | *****  |
|------------------------------------------------------|----------|--------------------------------------|---------|-------|-------|------------|---------|-------|--------|
|                                                      |          | Owne                                 | ership: | Bed   | Size: | Lic        | ensure: |       |        |
|                                                      | This     | This Proprietary Facility Peer Group |         | 100   | -199  | Ski        | lled    | Al    | 1      |
|                                                      | Facility |                                      |         | Peer  | Group | Peer Group |         | Faci  | lities |
|                                                      | %        | 용                                    | Ratio   | 용     | Ratio | 양          | Ratio   | 왕     | Ratio  |
| Occumency Potes Average Pails Concyc/Licensed Peda   | 91.7     | 84.6                                 | 1.08    | 87.2  | 1.05  | 88.1       | 1.04    | 87.4  | 1.05   |
| Occupancy Rate: Average Daily Census/Licensed Beds   |          |                                      |         |       |       |            |         |       |        |
| Current Residents from In-County                     | 75.0     | 75.5                                 | 0.99    | 78.9  | 0.95  | 69.7       | 1.08    | 76.7  | 0.98   |
| Admissions from In-County, Still Residing            | 18.5     | 18.9                                 | 0.98    | 23.1  | 0.80  | 21.4       | 0.86    | 19.6  | 0.94   |
| Admissions/Average Daily Census                      | 131.3    | 152.9                                | 0.86    | 115.9 | 1.13  | 109.6      | 1.20    | 141.3 | 0.93   |
| Discharges/Average Daily Census                      | 132.3    | 154.8                                | 0.85    | 117.7 | 1.12  | 111.3      | 1.19    | 142.5 | 0.93   |
| Discharges To Private Residence/Average Daily Census | 42.4     | 63.8                                 | 0.67    | 46.3  | 0.92  | 42.9       | 0.99    | 61.6  | 0.69   |
| Residents Receiving Skilled Care                     | 100      | 94.6                                 | 1.06    | 96.5  | 1.04  | 92.4       | 1.08    | 88.1  | 1.14   |
| Residents Aged 65 and Older                          | 92.4     | 93.7                                 | 0.99    | 93.3  | 0.99  | 93.1       | 0.99    | 87.8  | 1.05   |
| Title 19 (Medicaid) Funded Residents                 | 64.1     | 66.0                                 | 0.97    | 68.3  | 0.94  | 68.8       | 0.93    | 65.9  | 0.97   |
| Private Pay Funded Residents                         | 12.0     | 19.0                                 | 0.63    | 19.3  | 0.62  | 20.5       | 0.58    | 21.0  | 0.57   |
| Developmentally Disabled Residents                   | 0.0      | 0.5                                  | 0.00    | 0.5   | 0.00  | 0.5        | 0.00    | 6.5   | 0.00   |
| Mentally Ill Residents                               | 62.0     | 31.3                                 | 1.98    | 39.6  | 1.57  | 38.2       | 1.62    | 33.6  | 1.84   |
| General Medical Service Residents                    | 6.5      | 23.7                                 | 0.27    | 21.6  | 0.30  | 21.9       | 0.30    | 20.6  | 0.32   |
| Impaired ADL (Mean)                                  | 57.6     | 48.4                                 | 1.19    | 50.4  | 1.14  | 48.0       | 1.20    | 49.4  | 1.17   |
| Psychological Problems                               | 54.3     | 50.1                                 | 1.08    | 55.3  | 0.98  | 54.9       | 0.99    | 57.4  | 0.95   |
| Nursing Care Required (Mean)                         | 5.7      | 6.6                                  | 0.87    | 7.4   | 0.77  | 7.3        | 0.78    | 7.3   | 0.78   |